

**RFP FOR THE SELECTION OF AN AGENCY TO CONDUCT TRAINING CAMPS ON EMERGING TECHNOLOGIES ACROSS ODISHA  
(RFP REF. NO: OCAC-SEGP-MISC-0011-2025-25056)**

**Corrigendum**

<b>SL#</b>	<b>Clause No</b>	<b>Existing Clause</b>	<b>Revised Clause</b>
1.	8. Scope of Work Pg. 15	<p>...</p> <p>A maximum of 120 students can participate in each camp, and this limit will not be exceeded. About 100 camps will be organized across Odisha, covering all districts, as part of this Training Camp initiative.</p> <p>...</p>	<p>...</p> <p>A maximum of 120 students can participate in each camp, and this limit will not be exceeded. About 100 camps will be organized across Odisha, covering all districts, as part of this Training Camp initiative. OCAC will assign district wise number of camps to be organized by the selected bidder(s).</p> <p>...</p> <p>(Clarifications : Camps shall be arranged at Higher Secondary Schools/Colleges/ITI/Engineering Schools. So all occurrences of training camps at schools should be read as Higher Secondary Schools/Colleges/ITI/Engineering Schools )</p>
2.	8.1. Program Planning & Infrastructure Setup Pg.16	<p>Point 1 : Identify and finalize 100 educational institutions for the camp by OCAC.</p> <p>....</p>	<p>Point 1 : Identify and finalize 100 educational institutions for the camp in coordination with OCAC.</p> <p>.... (other points under this clause remain unchanged)</p>
3.	13.1. Pre-Qualification Criteria SL#(b) Pg. 35	<p><u>Turnover:</u> The average turnover of the bidder should be at a minimum of Rs. 10 Crores in the last three consecutive financial years ending on 31st March 2024.</p>	<p><u>Turnover:</u> The average turnover of the bidder should be at a minimum of Rs. 10 Crores from IT/ITeS related business/operations in the last three consecutive financial years ending on 31st March 2024/2025 (Provisional report is also accepted in case of FY 2024-25).</p> <p>Documents Required : CA Certificate</p>

4.	13.1. Pre-Qualification Criteria SL#(c) Pg. 36	<u>Net worth</u> The bidder must be making a profit and positive net worth in the last three financial years ending on 31st March 2024.	<u>Net worth</u> The bidder should have positive net worth in the last three financial years ending on 31st March 2024/2025.  Documents Required : CA Certificate
5.	13.1. Pre-Qualification Criteria SL#(e) Pg. 36	Certifications The bidder should have the following Certifications with validity for the last 3 years. 1. ISO - 27001 2. ISO - 20000 3. ISO - 9001	This clause has been deleted.
6.	13.1. Pre-Qualification Criteria SL#(f) Pg. 36	The bidder should have successfully executed similar projects like, 1. Skill Development Training. 2. E-Content Development and 3. IT and related fields training in educational institutions) in India for Government Central or State University/ School Boards/Public service Commission/ Educational Institutions/ Professional Institutions	The bidder should have successfully executed <u>any of</u> the similar projects like, 1. Skill Development Training. 2. E-Content Development and 3. IT and related fields training in educational institutions) in India for Government Central or State University/ School Boards/Service Commissions/Educational Institutions/ Professional Institutions
7.	13.1. Pre-Qualification Criteria SL#(h) Pg. 37	<u>Local Presence:</u> The bidder must have a presence/centre in the districts of Odisha of its own or through their channel partner.	<u>Local Presence:</u> The bidder must have a presence/centre at least in 10 districts of Odisha of its own or through their channel partner.

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## Pre-Bid Resolution Document

Sl.#	RFP Document Reference(s) (Section & Page Number(s))	Content of RFP requiring Clarification(s)	Points of Clarification	OCAC's Response
1			Presence of Training Partners at District Level. Request to wave this point as , E-learning is a component and reputed training companies like us will not have centers in districts. We can arrange for institutions before the commencement of program.	This is not an e-learning project, and training is to be conducted physically. Hence, physical presence is mandatory at the District Level.
2			Presence of Training Partners at Block Level : Request to wave this point as , E-learning is a component and reputed training companies like us will not have centers in blocks. We can arrange for institutions before the commencement of program.	
3	5.3.f (Pg#10)	The local bidders registered under MSME (local MSMEs) are exempted from submission of EMD. However, they must furnish documentary evidence against the same.	Enclosed in our MSME certification, kindly confirm the EMD exemption. (Attachment 1)	Already mentioned at Clause no. 5.3 point (f)
4	8 Scope of Work (pg#15)	A maximum of 120 students can participate in each camp, and this limit will not be exceeded. About 100 camps will be organized across Odisha, covering all districts, as part of this Training Camp initiative	Will OCAC provide any minimum student amount guarantee regardless of student participation or OCAC assist in ensuring 120 students attendance for the camp	No, OCAC shall not provide any kind of guarantee on the minimum number of students. The bidder has to arrange the same. However, OCAC will intimate all District Collectors on the camp schedule. The bidder has to coordinate with DEO/BEO at District/Block level for the same.
5	3.4 Details of Training Camp on Emerging Technologies (Pg# 16)	The Training Camp will focus on reaching 100 Higher Secondary Schools and Colleges students across 30 districts in the State of Odisha.	Please clarify in the target group are all Higher Secondary Schools (Class 11 & 12) Polytechnic, ITI, Degree Colleges, Engineering & MBA colleges in state of Odisha included	See the corrigendum

6	8.2 Infrastructure & Logistics (Pg# 16)	Arrange the necessary logistics, including venue setup, seating arrangements, power backup, and internet connectivity with the help of Facilitating Institution.	Are the laptops and hardware needed per student basis, or can it be on sharing basis for instance, 1:3 (1 hardware shared among 3)	Individual laptops are Not required. The focus is on a practical demonstration to students.
7	9 Manpower for each camp (pg# 30)	Trainer - B. Tech, MCA or equivalent with domain-specific experience of 1 Year Coordinator - B. Tech, BCA, B.Sc. CS/IT or equivalent	The minimum qualification should also include MBA for Trainer and Coordinator	No change. As per RFP
8	13.1.d Manpower (Pg# 36)	Manpower- The bidder should have a minimum of 100 technical and administrative staff and trainers/training associates for the proper execution of the contract. Minimum 20 persons on-roll. Copy of the latest EPF deposit challan for minimum 20 persons. Declaration from HR	Copy of EPF deposit challan or HR Declaration anyone should be considered	No change. As per RFP
9	13.1.e Certifications (Pg# 36)	The bidder should have the following certifications with validity for the last 3 years. 1. ISO - 27001 2. ISO - 20000 3. ISO - 9001	Any one of the Certifications should be considered including ISO 9001-2015 should be considered with validity from Dec 2022- Dec 2025	See the revised clause in corrigendum
10	13.1.f Technical Capability (Pg# 36)	The bidder should have successfully executed similar projects like, 1. Skill Development Training. 2. E-Content Development and 3. IT and related fields training in educational institutions) in India for Government Central or State University/ School Boards/ Public service Commission/ Educational Institutions/ Professional Institutions.	Any one of the activity should be considered.	See the revised clause in corrigendum
11	8. Scope of Work (pg#15)	Camp on IoT and Robotics, Artificial intelligence (AI) and Cybersecurity awareness	Recommended to include certifications for beginner level Online Course on IoT and Robotics, Artificial intelligence (AI) and Cybersecurity awareness by companies and global universities like Infosec (cybersecurity), Google (AI), IOT (Yonsei Universities), Robotics (university of leeds) to motivate and	No change. As per RFP

			increase curiosity among students by providing these micro-credentials	
12	Scope of Work: (Page 15 of 56)	<p>The selected organizations will be responsible for planning, organizing, and executing a one-day Camp on IoT and Robotics, Artificial intelligence (AI) and Cybersecurity awareness.</p> <ul style="list-style-type: none"> <li>• Duration of Each Camp (cover all 3 nos. of courses): 6 Hours (10:00 AM to 4:00 PM)</li> </ul>	As per the bid It says 1 day 6 hr training. So each of the 3 broad topics ie IOT Robotics, AI, Cyber Security will get a day each or all of it has to be done in total 6 hrs, please clarify	The camp will be for 1 day with a total duration of 6 hours. All the topics are to be covered in 6 hours. Batches can be made as required.
13	8.2. Infrastructure & Logistics : (Page 17 of 56)	Hardware and Software Tools : Arrangement of tools Hardware and Software tools for Camps as per the training overview.	Hardware kits and their components are mentioned in the scope. Need clarity on procurement is part of scope or only training and hardware is available beforehand?	Bidder must arrange the hardware. Procurement of hardware for the camp is not the responsibility of OCAC. The bidder has to factor the cost within the conducting training camp.
14	8.3. Training Camp Demonstration & Hands-On Training: (Page 18 of 56)	Training Camp Demonstration & Hands-On Training	Please clarify whether only vendor will cover all 3 parts or different vendor.	The same vendor will cover all three parts.
15	8.4. IoT & Robotics Innovation Camp : (Page 17 & 18 of 56)	The IoT & Robotics Innovation Camp offers students an exciting introduction to the Internet of Things (IoT), smart devices, and real-world applications through interactive, hands-on learning. Designed specifically for students, the camp will explore fundamental IoT concepts, essential hardware components, and practical applications. Students will gain insight into how IoT and Robotics are revolutionizing industries such as education, entertainment, healthcare, agriculture, and smart homes, preparing them for the future of technology-driven innovation.	Topics list given is quite extensive for all 3 subjects. All need to be covered in the 6 hr time frame or the list is suggestive and not mandated?	The list is suggestive.
16	8.14. Training Delivery : (Page 29& 30 of 56)	• Conduct a day training camp at each selected institution through interactive lectures, hands-on activities, and technology demonstrations through PowerPoint Presentations, Videos and	Will the students be doing hands-on or only focus on demonstrations?	The focus will be on demonstration, students can do hands-on as time permits.

		<p>Images and Practical use cases.</p> <ul style="list-style-type: none"> <li>• Deliver training through offline modes to ensure productivity and better understanding.</li> <li>•Assign qualified trainers to facilitate sessions.</li> <li>•Provide live experiments or real-world case studies.</li> </ul>		
17	13.1. Pre-Qualification Criteria : (Page 37 of 56)	<p>i. Consortium :</p> <p>The bidder should participate as a single entity, no consortium or group companies will be allowed. However, bidder is allowed to conduct training through their channel partner at different locations. In.</p>	Request to allow for Consortium	No change.. As per RFP
18	Page Number 35	Specific Requirement	Should the training company be CERT-In empanelled?	Not required
19		General	Will the training at each location last for one day only.	Yes
20	Section 8.7, Page 21	Technical Gadgets	Should the training company carry all technical gadgets required for the training	Yes
21		General	As it has been mentioned that around 100 training camps are to be conducted, what is the proposed timeline of completing all of them?	Timeline is mentioned in Section 10, Page no 33.
22	Page 28	Trainee	Will the trainees be school and college students only or will there be corporate trainees also?	School and college students only