

**Pre-Bid Compliance Sheet for Selection of service provider for Design, Development, Implementation & Maintenance of Matsya Odisha
Web Portal & Mobile Application, Govt of Odisha
(RFP No.: OCAC-SEGP-SPD-0052-2023-23104)**

Sl. #	RFP Document Reference(s) (Section & Page Number(s))	Content of RFP requiring Clarification(s)	Points of Clarification	Response of OCAC
1	RFP : Section 3.14 Prequalification Criteria (General Bid), Page Number 24	The bidder must have average Annual Turnover generated only from Software development and implementation during the last three financial years ending on 31.03.2023 should be at least 25 Crores. (Revenue generated from H/W sales and Single order of call center services will not be considered)	"For attracting sizeable and prestigious organizations", we would like to request you please update this clause as below: The bidder must have average Annual Turnover generated only from Software development and implementation during the last three financial years ending on 31.03.2023 should be at least 75 Crores. (Revenue generated from H/W sales and Single order of call center services will not be considered)	NO CHANGE, AS PER RFP
2	RFP : Section 3.14 Prequalification Criteria (General Bid), Page Number 26	The Bidder should have at least 100 technically qualified professionals having minimum qualification of B.E/MCA or equivalent or higher on its payroll. Certificate from Director/ HR Head & PF copy showing the details of Manpower.	We would like to inform you that PF certificate & challan show only number of resources not details of manpower. Our assumption is that the list of resources can be provided on the company's letter head along with soft copies of the EPF Registration Certificate & latest challans shall need to be submitted. Please confirm/clarify the same.	NO CHANGE, AS PER RFP
3	RFP : Section 3.14 Prequalification Criteria (General Bid), Page Number 26	The bidder must have developed and implemented at least one eGovernance G2B or G2C project in India with minimum order value of ₹ 4 Cr or two projects with minimum order value of ₹ 3 Crore each or three projects with minimum order value of ₹ 2 Crores each in State/Central	"For attracting sizeable and prestigious organizations", we would like to request you please update this clause as below: The bidder must have developed and implemented at least one eGovernance G2B or G2C project in India with minimum order value of ₹ 12 Cr or two projects with minimum order value of ₹ 8 Crore each or three projects with minimum	NO CHANGE, AS PER RFP

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		Government/Govt.PSU/Govt. Autonomous body in last 5 financial years ending as on bid submission date.	order value of ₹ 5 Crores each in State/Central Government/Govt.PSU/Govt. Autonomous body in last 5 financial years ending as on bid submission date.	
4	RFP : Section 3.16.1 Financial & Resource Strength: 20, Page Number 29 Point No.:02	Average Annual Turnover in last 3 financial years ending with March 2023 from Software development implementation and its support Services >= 25 Cr: 3 marks 1 mark for additional for 2 Cr Max up to 5 marks.	Inline with the requested change in the corresponding pre-qualification clause, we hereby request you to modify this particular clause as follows:- Average Annual Turnover in last 3 financial years ending with March 2023 from Software development implementation and its support services:- >= 75 Cr: 3 marks & 1 mark for every additional INR 10 Cr -Max up to 5 marks.	Pls Refer Corrigendum.
5	RFP: Section 3.16.2 Project experience and expertise: 50, Page Number 31 Point No.:04	The firm/ company should have provided technical resource deployment (40 resource Minimum) for any Department in State / Central Government/Govt. PSU/Govt. Autonomous body in India. 2.5 marks for each project subject to maximum 5 marks.	As this is not technical resource deployment requirement. Hence we would like to request you please modify this clause as below: The firm/ company should have design & development experience with team combination of 400 Man-Months in a single workorder for any Department in State /Central Government/Govt. PSU/Govt. Autonomous body in India. 2.5 marks for each project subject to maximum 5 marks	NO CHANGE, AS PER RFP
6	RFP : Section 3.14 Prequalification Criteria (General Bid) , Page Number 24	The Organization must be registered as a Company /LLP under the Companies Act 1956 and must have been in operation on the field of software development for a period of at least 7 (Seven) years as of March 31, 2023	Request for revising of clause to minimum period of 10 years as this will set a healthy benchmark for operational prowess amongst competitors.	NO CHANGE, AS PER RFP

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7	RFP : Section 3.14 Prequalification Criteria (General Bid) , Page Number 25	The bidder must have valid CMMi Level 5 Certificate (The authenticity of the certificate will verify from https://www.cmmiinstitute.com/) & ISO Certificate as on date of submission of this RFP.	We request to change the criteria as follows: The bidder must have valid CMMi Level 3 Certificate Request to Specify the ISO Certificate required	Pls Refer Corrigendum
8	RFP : Section 3.14 Prequalification Criteria (General Bid) , Page Number 27	The bidder should have a Centre operational in Odisha or shall furnish an undertaking to open an operation Centre within 30 days from award of the project.	It is requested to kindly remove the clause to ensure wider participation.	NO CHANGE, AS PER RFP
9	RFP : Section 3.16.1 Financial & Resource Strength: 20 - Page Number 30 Point no. 4	Quality Certification	Considering the scope of work of the RFP and to ensure quality participation and selection of an experienced firm, we request to change the criteria as follows: The bidder must have valid CMMi Level 3 & ISO Certificates on date of submission of this RFP. CMMi Level 3: 3 Mark ISO 27001: 1Mark ISO 9001: 1 Mark	Pls Refer Corrigendum
10	RFP : Section 3.16.2 Project experience and expertise: 50 - Page Number 31 Point no. 1	The firm/ company should have developed and implemented E-Governance Projects in State / Central Government/Govt. PSU/Govt. Autonomous body in India in last 7 years as on 31.03.2023.	Considering the scope of work of the RFP and to ensure quality participation and selection of an experienced firm, we request to change as follows: The firm/ company should have developed and implemented E-Governance Projects in State / Central Government/Govt. PSU/Govt. Autonomous body in India in last 10 years as on 31.03.2023.	NO CHANGE, AS PER RFP

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11	RFP : Section 6.15.1 During Implementation Page Number 70	Maximum penalty capping is 10%.	Maximum Penalty for the selected Bidder should be capped to 5% of contract value as per the industry standard.	NO CHANGE, AS PER RFP
12	RFP : Section 3.16.2 Project experience and expertise: 50 - Page Number 31 Point No.:04	The firm/ company should have provided technical resource deployment (40 resource Minimum) for any Department in State / Central Government/Govt. PSU/Govt. Autonomous body in India.	The firm/ company should have provided technical resource deployment (15 resource Minimum) for any Department in State / Central Government/Govt. PSU/Govt. Autonomous body in India.	NO CHANGE, AS PER RFP
13	RFP : Section 6.15.1 During Implementation Page Number 70 Point no. 1,2,3 & 4	Timeline for Mobilization of Team and System Study to T+6 weeks, Design & Development of Mobile App & Web Portal to T+16 weeks , UAT & Training and Security Audit & Go-Live T+20 weeks & T+26 weeks respectively.	Request to please modify the Timeline for Mobilization of Team and System Study to T+12 weeks, Design & Development of Mobile App & Web Portal to T+20 weeks , UAT & Training and Security Audit & Go-Live T+24 weeks & T+30 weeks respectively.	NO CHANGE, AS PER RFP
14	RFP : Section 6.15.2 Operation & Maintenance Phase Page Number 71	>=98% Nil >=95% but <98% 0.5% of Quarterly billed value >=90% but <95% 1.0% of Quarterly billed value <90% 2.0 % of Quarterly billed value	The Penalty applicable for Application availability is very stringent. Hence would request to please modify the penalty as follows: >=98% - Nil >=95% but <98% - 0.2% of the quarterly billed value >=90% but <95% - 0.5% of the quarterly billed value <90% - 1.0 % of the quarterly billed value	NO CHANGE, AS PER RFP

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15	RFP : Section 6.15.3 Resolution Time Page Number 72	Measurement - Critical Severity – within 2 hours Moderate Severity – within 6 hours Minor Severity – within 12 hours Monitored through Monthly Incident report	The resolution of any incident would be done as per the business hours. Any Holidays should not be counted as business hours. In addition please clarify if there is any existing EMS tool to monitor the incident report.	NO CHANGE, AS PER RFP
16	RFP : Tender schedule, Page no 10	Last date for submission of bids : 30-11-2023 by 12 Noon	Considering the complexity of the project, it is kindly requested to extend the last date of submission by another 21 working days from the date of issue of corrigendum till 18th Dec 2023	Pls Refer Corrigendum.
17	RFP : Section 3.14. Prequalification Criteria (General Bid), Page no-25	The bidder must have valid CMMi Level 5 Certificate	kindly allow CMMi LEVEL 3 bidders as well	Pls Refer Corrigendum
18	RFP : Section 3.14. Prequalification Criteria (General Bid), Page no-26	The Bidder should have at least 100 technically qualified professionals having minimum qualification of B.E/MCA or equivalent or higher on its payroll.	Kindly increase the number to 200	NO CHANGE, AS PER RFP
19	RFP : Tender schedule, Page no 10	Last date for submission of bids 30.11.2023	Considering the project requirements and complexity of the solution, it is requested to increase the timeline of bid submission by 3 weeks from the current submission date.	Pls Refer Corrigendum.
20	RFP : Fact Sheet, Page no 12	Total project period is 5 years and 6 months (5 years after Go-live). Software firm must complete development of the application within 24 weeks from receiving the work order. Post implementation application support, operation & maintenance etc. Must be provided for a period of	As this is a complicated development project. The software development period should be increased to 9 months atleast. Request you to please consider the O&M of 2 years post development.	NO CHANGE, AS PER RFP

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		60 months after Go-Live. The		
21	RFP : Section 3.16.1 Financial & Resource Strength: 20 Page no. 29	Average Annual Turnover in last 3 financial years ending with March 2023 from Software development implementation and its support Services >= 25 Cr = 3 marks, 1 mark for an additional 2 Cr.	Request you to increase this turnover to 100 Cr	Pls Refer Corrigendum.
22	RFP : Section 6.9 development milestone, Page no 60	Security Audit & Go-Live T+26 Weeks	Request to increase the development phase to 38 weeks atleast.	NO CHANGE, AS PER RFP
23	RFP : Section 3.14 Prequalification Criteria (General Bid), Page no 24	The bidder must have average Annual Turnover generated only from Software development and implementation during the last three financial years ending on 31.03.2023 should be at least 25 Crores. (Revenue generated from H/W sales and Single order of call center services will not be considered)	We request to increase the minimum annual turnover to 20 times the project value (as recommended by MeitY) i.e. 100 crores. The lesser turnover may invite competition from smaller firms, which may not be able to sustain such a significant project for a longer duration.	NO CHANGE, AS PER RFP
24	RFP : Section 3.14 Prequalification Criteria (General Bid), Page no 26	The Bidder should have at least 100 technically qualified professionals having minimum qualification of B.E/MCA or equivalent or higher on its payroll.	Request you to increase this to 500 technical resources	NO CHANGE, AS PER RFP
25	RFP : Section 3.16.1 Financial & Resource Strength: 20 - Page Number 29 Point no. 1	The bidder should be a business entity shall mean a company registered in India under the Companies Act 1956, or a partnership firm registered under the relevant and prevailing law relating to	Request you to be please reduce the time period for operating in Software development to 3 years	Pls Refer Corrigendum.

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		partnership in India, and operating for at least 7 years in software development and implementation business as of 31/03/2023.		